

One of my key accounts, an independent international asset manager experienced in (Trading, Research, Real Estate and Fund Business AM) has mandated me to find a

### **Structured products Sales Specialist m/f 100%**

**Company:** Independent international Asset Manager (niche player)  
**Important to have:** 3 – 5 years experience in structured Products Sales to (AM, IFAs, pension funds, banks and insurance in Switzerland)  
**Team:** 6 team members  
**Place of work:** Zürich City

#### **Main Tasks:**

- Cross Asset Structured Product Sales
- Develop and maintain relationships with clients and internal partners
- Generate strong revenues from sales of Financial Products
- Develop ideas and offering investment and hedging solutions to clients
- Help to design and deliver products
- Contribute to the growth of the Structured Products team

#### **Professional skills, education and experiences:**

- Minimum 3 years structured products sales experience covering swiss clients (AM, IFAs, pension funds, banks and insurance).
- Ideally also interested in funds
- Eager and motivated to explore new business
- An entrepreneurial mindset and an ability to adapt to rapidly changing environments
- Excellent verbal and written communication skills / German / English - French nice to have

candidates who do not meet the requirements will not be considered and receive no response

Are you interested in this challenging position; please send your application to:  
[bewerbung@nla-consultants.ch](mailto:bewerbung@nla-consultants.ch)

Roland Naef / Head banking recruitment will answer questions  
Tel. +41 (0)43 243 77 50 / E-Mail: [naef@nla-consultants.ch](mailto:naef@nla-consultants.ch)

VISIT: [www.nla-consultants.ch](http://www.nla-consultants.ch) for more jobs